



COUNTY OF LOS ANGELES
Internal Services Department

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United We Stand

DAVE LAMBERTSON
Interim Director

TO ENRICH LIVES THROUGH EFFECTIVE AND CARING SERVICE

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July 8, 2003

To: Each Supervisor

From: Dave Lambertson
Interim Director

Subject: **COMMUNITY BUSINESS ENTERPRISE RESULTS FROM JOB
ORDER CONTRACTS (JOC) JULY 2002 THROUGH JUNE 2003**

This memorandum provides the cumulative report your Board directed on Community Business Enterprise (CBE) results associated with the Internal Services Department's (ISD) Job Order Contract (JOC) program for the fourth quarter of the fiscal year. In the aggregate, 178 work orders worth approximately \$15.0 million have been issued. Of this amount, approximately \$8.7 million (58.1%) was awarded to CBE firms.

CBE participation in this program has increased as more CBE firms successfully bid JOC contracts as general contractors. The total CBE awarded amount by JOC contractors for the reporting period is detailed on the attached CBE JOC Participation Report.

Background:

JOC is a construction related contracting concept that was initiated by ISD several years ago. The goals of the JOC program are to provide quality work, competitive costs, and timely completion of work. In one form, JOC employs the services of a prime or general contractor, and a network of sub-contractors expert in the complete range of facility repair and construction disciplines. In another form, contracts are awarded directly to specialty contractors who provide services performed solely or primarily by their own staff. JOC's are competitively bid, firm fixed price, and indefinite quantity contracts.

Community Business Enterprise Outreach:

As a continuing practice, ISD regularly undertakes initiatives to assist the CBE contractors in obtaining business from the County of Los Angeles. For example, bidding practices were changed to lower some of the JOC Contracts from \$3 million to \$1 million. This reduces the bonding limits and staffing requirements to allow the smaller CBE contractors to bid. We are also involved with providing vendor outreach through Board sponsored

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Contracting Connections workshops. JOC solicitations are advertised on the County's web page.

If you have any questions or require additional information on this matter, please call me or have your staff call Tom Tindall at (323) 267-2107.

DL:TT:rs
Attachment

c: Chief Administrative Officer
Executive Officer, Board of Supervisors
Affirmative Action Compliance Officer

CBE Report 7-03.doc

CBE JOC PARTICIPATION REPORT
JULY 2002 THROUGH JUNE 2003

CONTRACTORS	SPECIALTY	JOC #	CONTRACT AMOUNT	CBE %	CBE AMOUNT
COMET ELECTRIC/CAPRI CONST.	General	JOC #30	\$ 988,808.25	1.07%	\$ 10,584.00
STRUGEON GENERAL	General	JOC #31	\$ 42,499.98	0.00%	\$ -
MTM CONSTRUCTION CO	General	JOC #32	\$ 1,018,928.62	100.00%	\$ 1,018,928.62
ATHENA ENGINEERING INC.	General	JOC #33	\$ 193,107.34	100.00%	\$ 193,107.34
MACKONE DEVELOPMENT INC.	General	JOC #34	\$ 181,289.81	100.00%	\$ 181,289.81
NEW CREATION BUILDERS	General	JOC #35	\$ 144,297.18	0.00%	\$ -
WESTCOAST NIELSEN	General	JOC #36	\$ 8,050.00	0.00%	\$ -
HARRY H. JOH CONSTRUCTION	General	JOC #37	\$ 344,478.52	100.00%	\$ 344,478.52
MACKONE DEVELOPMENT INC.	General	JOC #38	\$ 1,230,515.79	100.00%	\$ 1,230,515.79
MACKONE DEVELOPMENT INC.	General	JOC #39	\$ 1,150,535.31	100.00%	\$ 1,150,535.31
COMET ELECTRIC/CAPRI CONST.	General	JOC #40	\$ 2,630,919.18	0.00%	\$ 9,520.00
ATHENA ENGINEERING INC.	General	JOC #41	\$ 1,131,445.64	100.00%	\$ 1,131,445.64
ATHENA ENGINEERING INC.	General	JOC #42	\$ 248,851.87	100.00%	\$ 248,851.87
MACKONE DEVELOPMENT INC.	General	JOC #43	\$ 226,946.75	100.00%	\$ 226,946.75
MINCO CONSTRUCTION	General	JOC #44	\$ 53,710.29	0.00%	\$ -
JAM FIRE PROTECTION	Electrical	EJOC #8	\$ 1,785,888.14	7.90%	\$ 141,082.50
COMET ELECTRIC INC.	Electrical	EJOC #9	\$ 754,804.15	0.00%	\$ -
ANGELES CONTRACTORS	Flooring	FJOC #3	\$ 136,718.84	100.00%	\$ 136,718.84
ATHENA ENGINEERING INC.	Mechanical	MJOC #6	\$ 1,843,876.53	100.00%	\$ 1,843,876.53
ATHENA ENGINEERING INC.	Mechanical	MJOC #7	\$ 873,910.45	100.00%	\$ 873,910.45
PRIME PAINTING CONTRACTORS	Painting	PJOC #4	\$ 28,227.51	0.00%	\$ -
C.T. GEORGIU PAINTING COMPANY	Painting	PJOC #5	\$ 32,204.21	0.00%	\$ -
		TOTAL	\$ 15,050,014.36	58.08%	\$ 8,741,791.97